

# **2015 Operating Budget**

Recreation Department



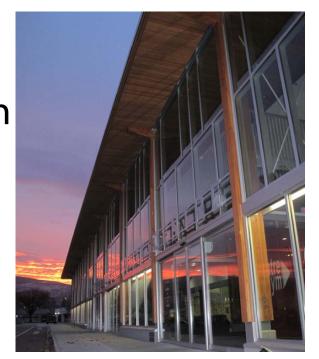
#### **Mission:**

Through strong leadership and in partnership with volunteer, public and private service providers, the Recreation Department promotes and contributes to a healthy community and enhances the quality of life for residents and visitors of Penticton, through planning, management and delivery of recreation, sport, events and active living opportunities.



#### **Vision:**

The Recreation Department - a vibrant & innovative City champion delivering exceptional service and programs making Penticton a sustainable, diverse, active community in which to live, work and play.







# **Strategic objective:**

To deliver exceptional programs and services that attract, capture and retain customers which will deliver a cost recovery of 35% and increase net participation by 5% versus year ago.



#### **Strategic priorities:**

- Community Centre & Recreation Facilities
- Programs & services
- Marketing, communications & connections
- Operations, finance & technology
- People & employee relations





**Recreation Programming** 





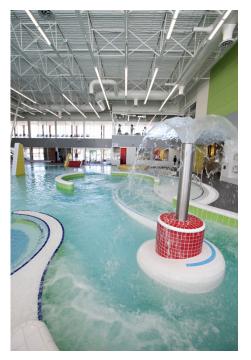




# Aquatics









Parks & Facility Bookings









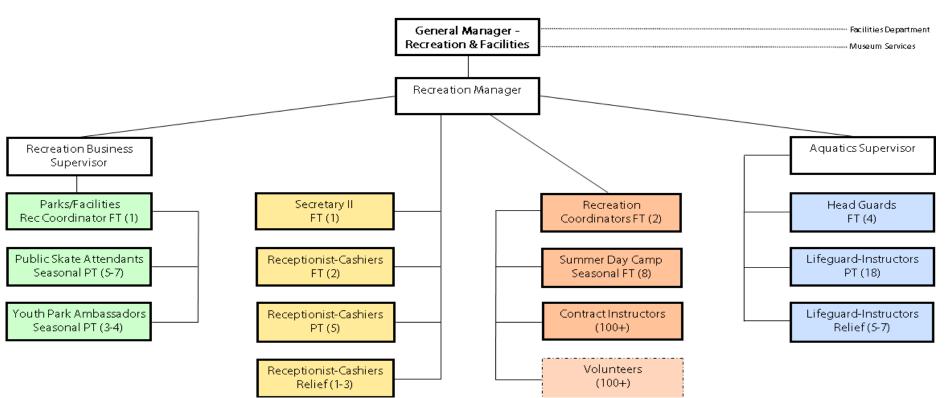
# **Reception Services**







# **Organization**





# **Recreation Department overview – Staffing**

Description	FTE	Staff		
Management	3	3 FT		
Recreation Coordinators	3	3 FT		
Aquatics	13.3	1 Exempt; 4 FT; 26 PT		
Reception	6.1	3 FT; 7 PT		
Arena Public Skating	0.69	5 PT Seasonal		
Youth Park Ambassadors	0.57	3-4 PT Seasonal		
Summer DayCamp Staff	1.93	8 FT Seasonal		
TOTAL	28.6 FTE	64 Staff		
FTE = Full Time Equivalent; FT = Full Time; PT = Part Time		+ approx. 100 contractors & 100 volunteers		



# **Recreation Department goals**

- Recreation Department Staffing Review
- Marketing & Promotions
- Business Development
- Recreation Facility Optimization
- Program Development
- Sport & Event Development
- Business Management Systems



# **Recreation budget proposals – Net Subsidy**

Description	2013 actual	2014 budget	2014 projection	2015 budget
Revenue	\$1,941,381	\$1,964,500	\$1,928,000	\$1,882,800
Expense	\$2,144,039	\$2,372,230	\$2,214,885	\$2,196,600
NET SUBSIDY	(\$202,658)	(\$407,730)	(\$286,885)	(\$313,800)

#### **Historical Information:**

Subsidy 2009 \$1,154,950

Subsidy 2012 \$412,036



2015 Recreation Budget considerations:

- CUPE wage increases (2014 2%; 2015 1.5%)
- Statutory holiday pay (1.5x for PT staff)
- 7 week pool shut down for tile replacement (July 27-Sept 14)
- General Manager Recreation & Facilities 100% of salary included in Recreation budget presentation
- 2015 Fees & Charges proposed increases (April 1)
  - \$0.25 increase to all drop-in admissions (frozen for 2 years)
  - 5% increase on memberships (frozen for 2 years)
  - 2% increase on rental fees

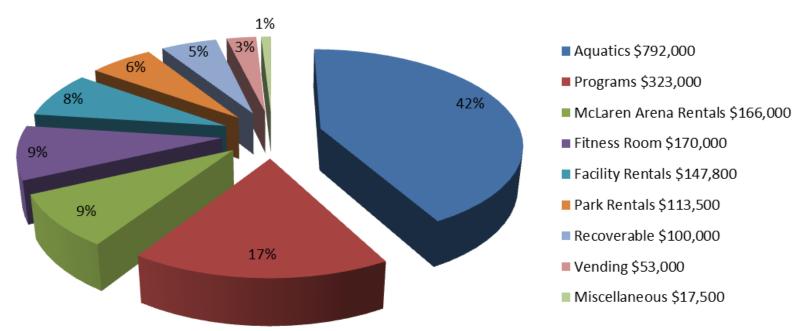


# **Recreation budget proposals – Revenues**

Description	2013 actual	2014 budget	2014 projection	2015 budget
Aquatics	\$804,562	\$768,000	\$817,000	\$792,000
Programs	\$331,265	\$330,500	\$349,900	\$323,000
<b>Facility Rentals</b>	\$176,280	\$150,600	\$154,800	\$147,800
McLaren Arena Rentals	\$162,708	\$163,000	\$163,000	\$166,000
Fitness Room	\$159,145	\$152,000	\$162,000	\$170,000
Park Rentals	\$107,723	\$106,100	\$110,100	\$113,500
Recoverable Accounts	\$130,313	\$215,000	\$100,000	\$100,000
Vending	\$45,000	\$40,000	\$53,000	\$53,000
Miscellaneous	\$24,385	\$21,300	\$17,000	\$17,500
TOTAL	\$1,941,381	\$1,964,500	\$1,926,800	\$1,882,800

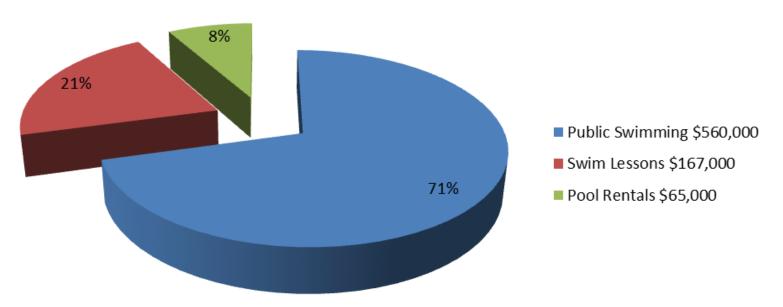


#### 2015 Revenues



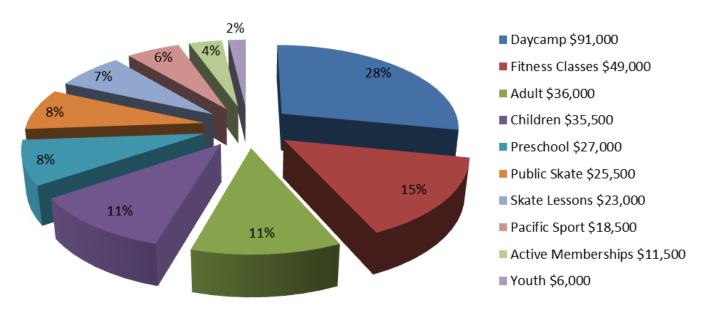


2015 Aquatic Revenues



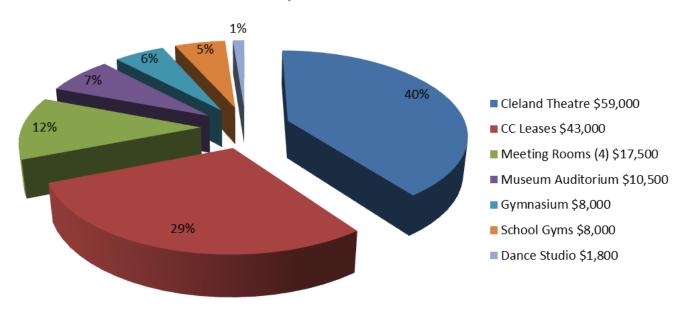


#### 2015 Program Revenues





#### 2015 Facility Rental Revenues



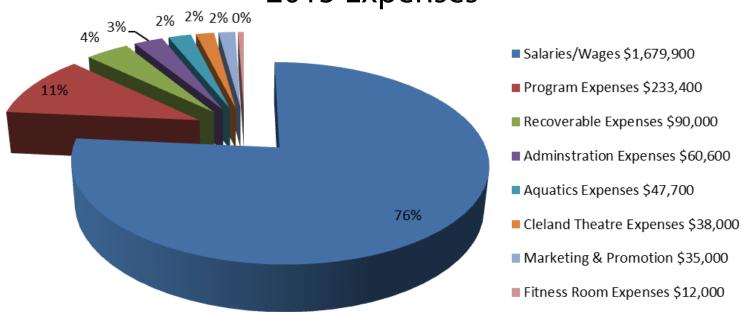


# **Recreation budget proposals – Expenses**

Description	2013 actual	2014 budget	2014 projection	2015 budget
Salaries/Wages	\$1,585,859	\$1,680,245	\$1,662,000	\$1,679,900
Programs	\$229,457	\$238,575	\$257,100	\$233,400
Recoverable Accounts	\$123,269	\$202,000	\$90,000	\$90,000
Administration	\$84,869	\$113,710	\$75,085	\$60,600
Aquatics	\$46,760	\$52,700	\$47,700	\$47,700
Cleland Theatre	\$36,222	\$40,000	\$38,000	\$38,000
Marketing & Promotion	\$28,906	\$33,000	\$33,000	\$35,000
Fitness Room	\$8,697	\$12,000	\$12,000	\$12,000
TOTAL	\$2,144,039	\$2,372,230	\$2,214,885	\$2,196,600







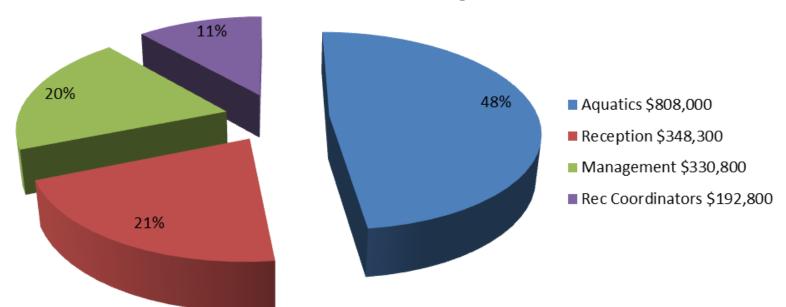


# **Recreation budget proposals – Salaries/Wages**

Description	2013 actual	2014 budget	2014 projection	2015 budget
Aquatics	\$799,570	\$828,700	\$838,000	\$808,000
Reception	\$304,485	\$331,425	\$319,000	\$348,300
Management	\$304,670	\$330,765	\$332,000	\$330,800
<b>Recreation Coordinators</b>	\$177,134	\$189,355	\$173,000	\$192,800
TOTAL	\$1,585,859	\$1,680,245	\$1,662,00	\$1,679,900



2015 Salaries/Wages





#### **Recreation budget proposals – Net Subsidy Aquatics**

Description	2013 actual	2014 budget	2014 projection	2015 budget
Public Swimming Revenue	\$559,509	\$540,000	\$575,000	\$560,000
Swim Lessons Revenue	\$175,591	\$182,000	\$173,000	\$167,000
Pool Rentals Revenue	\$69,459	\$64,000	\$69,000	\$65,000
TOTAL Revenue	\$804,562	\$768,000	\$817,000	\$792,000
Salaries/Wages	\$799,570	\$828,700	\$838,000	\$808,000
Supplies	\$26,661	\$29,700	\$25,700	\$29,700
REACT	\$20,099	\$23,000	\$22,000	\$18,000
TOTAL Expenses	\$846,330	\$881,400	\$885,700	\$855,700
NET SUBSIDY	-\$41,768	-\$95,400	-\$68,700	-\$63,700



# **Recreation proposals – Net Revenues by Program Area**

Description	2013 actual	2014 budget	2014 projection	2015 budget
Fitness Room	\$150,448	\$140,000	\$150,000	\$158,000
Adult Programs	\$27,189	\$23,800	\$25,500	\$25,500
<b>Summer Day Camps</b>	\$23,409	\$18,500	\$24,000	\$24,000
Cleland Theatre	\$22,180	\$17,000	\$20,000	\$21,000
Fitness Classes	\$31,408	\$33,500	\$20,000	\$20,000
Children's Programs	\$12,923	\$12,500	\$18,500	\$12,500
Active Membership	\$9,335	\$11,500	\$7,000	\$11,500

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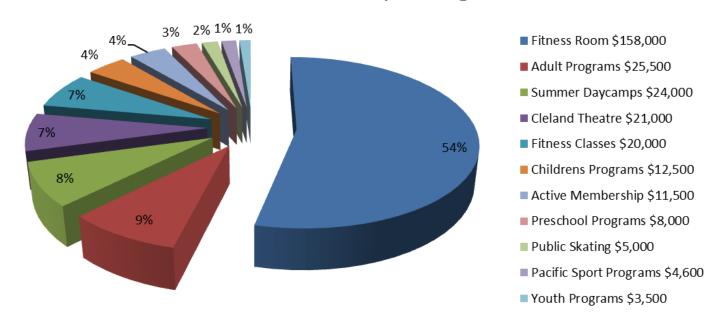


# **Recreation proposals – Net Revenues by Program Area**

Description	2013 actual	2014 budget	2014 projection	2015 budget
Preschool Programs	\$5,372	\$4,000	\$6,500	\$8,000
Public Skating	\$4,592	\$4,000	\$5,000	\$5,000
<b>Pacific Sport Programs</b>	\$5,153	\$4,625	\$6,300	\$4,600
Youth Programs	\$2,920	\$3,500	\$3,500	\$3,500
TOTAL	\$294,929	\$272,925	\$286,300	\$293,600
Volunteer Program	-\$2,530	-\$4,800	-\$4,800	-\$4,800
<b>Youth Park Ambassador Program</b>	-\$18,282	-\$18,500	-\$18,500	-\$18,500



#### 2015 Net Revenues by Program Area





# **Recreation budget proposals – Cost Recovery**

Community Centre	2013 actual	2014 budget	2014 projection	2015 budget
Revenue	\$1,754,785	\$1,777,000	\$1,739,800	\$1,691,300
Salaries/Wages	\$1,521,859	\$1,586,200	\$1,630,000	\$1,614,400
Facilities & Utilities	\$899,953	\$801,900	\$805,374	\$819,362
Expenses	\$556,602	\$722,030	\$569,385	\$516,700
Depreciation & Debt	\$1,400,000	\$1,400,000	\$1,400,000	\$1,400,000
City Hall Overhead	\$400,000	\$400,000	\$400,000	\$400,000
COST RECOVERY	36.7%	36.2%	36.4%	35.6%



# **Recreation budget proposals – Cost Recovery**

McLaren Arena	2013 actual	2014 budget	2014 projection	2015 budget
Revenue	\$186,638	\$187,500	\$187,000	\$191,500
Salaries/Wages	\$64,000	\$64,000	\$65,500	\$66,500
Facilities & Utilities	\$370,214	\$390,124	\$311,515	\$394,220
<b>Depreciation &amp; Debt</b>	\$132,000	\$132,000	\$132,000	\$132,000
COST RECOVERY	33.0%	32.0%	36.7%	32.3%



# **Recreation budget proposals – Cost Recovery**

Community Centre & McLaren	2013 actual	2014 budget	2014 projection	2015 budget
<b>Total Revenue</b>	\$1,941,423	\$1,964,500	\$1,926,800	\$1,882,800
Total Expense	\$5,344,628	\$5,496,254	\$5,286,774	\$5,343,182
COST RECOVERY	36.3%	35.7%	36.4%	35.2%

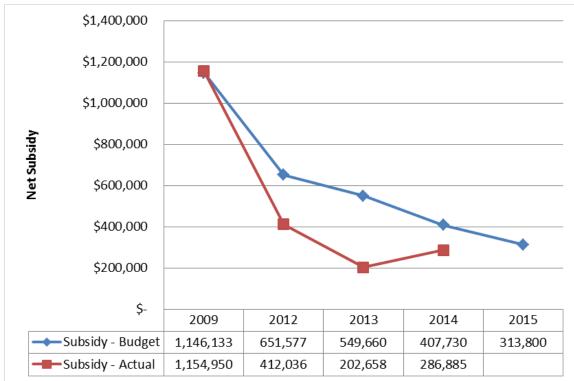
#### **Historical Information:**

Cost Recovery 2009 = 20%

Cost Recovery 2012 = 33.7%



# Recreation budget proposals – Declining Subsidy





# **Recreation Department Overall Successes**

- Financial
  - Budget reflects a subsidy of \$313,800 in comparison to \$1.15 million in 2009
  - Recent successful years: 2012 actual \$412k, 2013 actual \$203k, 2014 projected \$287k
- Participation at Community Centre
  - Increase of over 160,000 visits from 2009 to 2012 (46% increase)
  - Increase of over 33.5k visits from 2012 to 2013 (7% increase)
- Quality programs and services
- Clean, safe, inclusive and accessible facilities
- Exceptional customer service
- Enriched workplace environment with an engaged and talented staff team





# **Questions?**



